

Office of Research Awareness Series – Developing a Targeted Funding Search with PIVOT

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Associate Director, Proposal Support Services, Office of Research

Christina Leigh Docteur
Director, Proposal Support Services, Office of Research

Sarah Workman
Asst Director, Research Development (Humanities), Office of
Research | College of Arts and Sciences



Developing a Targeted Funding Search – Agenda

- Office of Proposal Support Services – Who we are
- Navigating PIVOT: An Overview
- “Follow-along” demo of PIVOT database
- Additional resources & subscription funding opportunity databases



Office of Proposal Support Services

Who We Are

Who is the Office of Proposal Support Services?

About Proposal Support
Services

Internal Grant Programs

Limited Submissions

Sponsored Funding
Opportunities

Proposal Support
Services Inquiry Form

Christina Leigh Docteur, Director

Chetna Chianese, Associate Director

Sarah Workman, Assistant Director

Jeffrey Falchi, Research Information Mngr

Location

226 Lyman Hall

Contact

cdocteur@syr.edu 315-443-2195

cchianes@syr.edu 315-443-2084

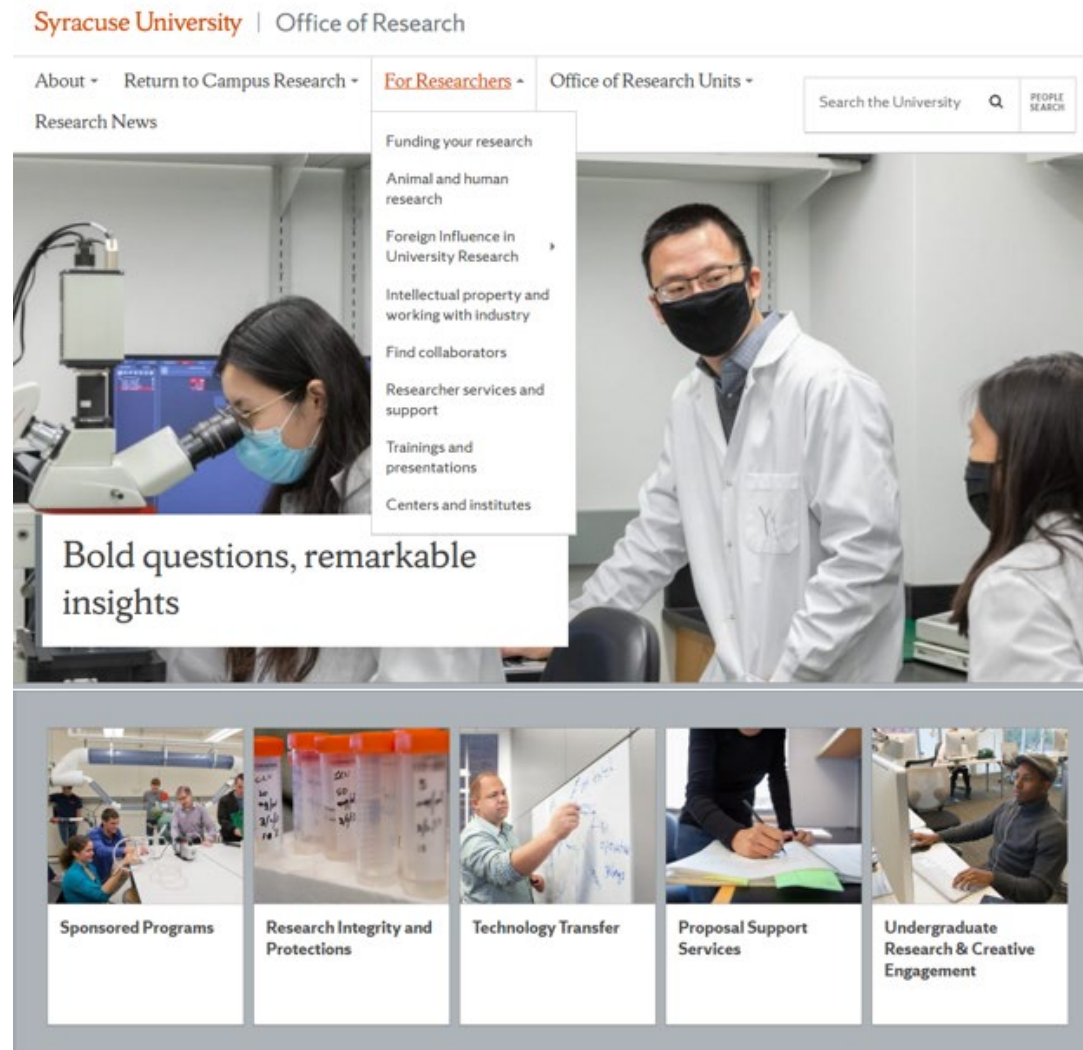
srworkma@syr.edu 315-443-5260

jtfalchi@syr.edu 315-443-6627

Website

<https://research.syr.edu/proposal-support-services/>

What Does Proposal Support Services Do?



- One of the five subunits of the Office of Research <https://research.syr.edu>
- “Research development”
- Institution-wide internal grant programs “CUSE Grants”
- Limited submission and award nomination management
- Funding opportunity circulation and grant development for large and/or multidisciplinary projects
- Hub of the “SURD Team”

Proposal Support Services: Trainings and Presentations

PSS Trainings and Presentations are available on the Office of Research website under [Proposal Support Services](#).

Spring 2021 Trainings from the Office of Research

A full calendar of events may also be found on this downloadable [flyer](#) or at the [Syracuse University Events Calendar](#).

Presentation Title	↕ Date	↕ Recording	↕ Slides
CUSE Grant Application Information Session	1/20/2021	Recording	Slides
Office of Research Awareness: Intellectual Property and Technology Transfer at SU	1/27/2021	Recording	Slides
CUSE Grant Application Humanities Information Session	1/29/2021	Recording	Slides
Office of Research Awareness: Introduction to the Office of Research Integrity and Protections	2/3/2021	Recording	Slides
CUSE Grant Application Arts Information Session	2/5/2021	Recording	Slides
Publishing Your Humanities Book: Know Your Audience, Reach Your Readers	2/19/2021	Recording	Slides
Office of Research Awareness: Using Experts@Syracuse to Manage Researcher Profiles	3/3/2021	Recording	
Write Winning Grant Proposals: National Science Foundation Focus	3/11/2021 - 3/12/2021	N/A	N/A




Funding

Profiles

Conferences

Awarded Grants

 Announcements HELP

Search for Funding

[Advanced Search](#)

Welcome, Please Sign In

[Create an account](#) or [sign in](#) to be able to track and share opps, save searches, get automatic alerts, edit your profile, view groups and more.

My Funding Opportunities

[Curated Opps](#)

My Profile & Groups

[My Profile](#)

Tips & Resources

If you have questions about the software, please [Contact the Help Desk](#). If you have questions about Research at Syracuse University, please e-mail vpr@syr.edu.

The following tips and resources are available to help you:

- "How to" documentation: Visit the [Knowledge Center](#)
- Tips for searching for Funding and Profiles
- Videos: Short YouTube videos to help you learn how to edit your profile, search for funding, set-up alerts and other features. Visit the [YouTube channel](#).

Navigating PIVOT

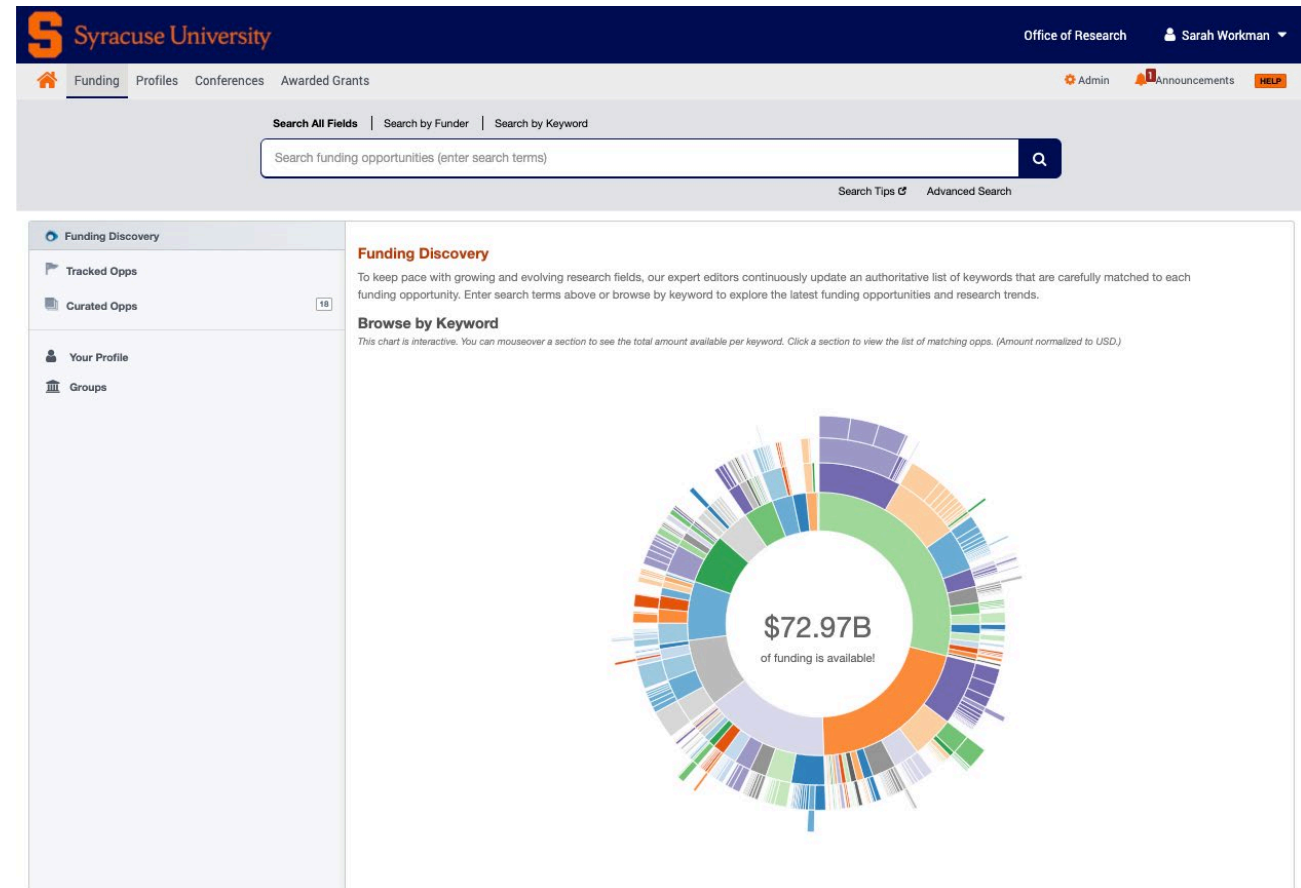
Navigating PIVOT

What is Pivot?

<https://pivot.proquest.com/>

Pivot is a database containing active funding opportunities for all disciplines and project types.

It includes a wide variety of funding types, including federal U.S. government, private foundations, and corporate and international funding opportunities.



Navigating PIVOT: Signing In

Pivot

Signing in with Shibboleth

1. Navigate to page
2. Select institution
3. Login with SUID & PW
4. Finalize your account

ExLibris | Pivot-RP

Sign in to use Pivot-RP

Enter your email address

Enter your password

[Forgot your password?](#)

Sign In

Accelerate your Research Funding

- Search Pivot® and Research Professional - the most comprehensive and trusted source for global funding information
- Save searches and Track funding opportunities
- Discover collaborators
- Get tailored funding recommendations and alerts
- Gain insights from previously awarded grants
- Inform your funding strategies with our authoritative global funding news and analysis service

[Learn more](#)

Use login from my instit...

syracuse

Syracuse University

powered by
ExLibris
Esploro

Pivot and Research Professional are powered by the [Esploro Research Information Management Solution](#).

Follow us: [@EXLresearch](#) Learn from us: [Ex Libris Research Blog](#)

For the latest headlines and analysis, visit: [ResearchProfessionalNews.com](#)

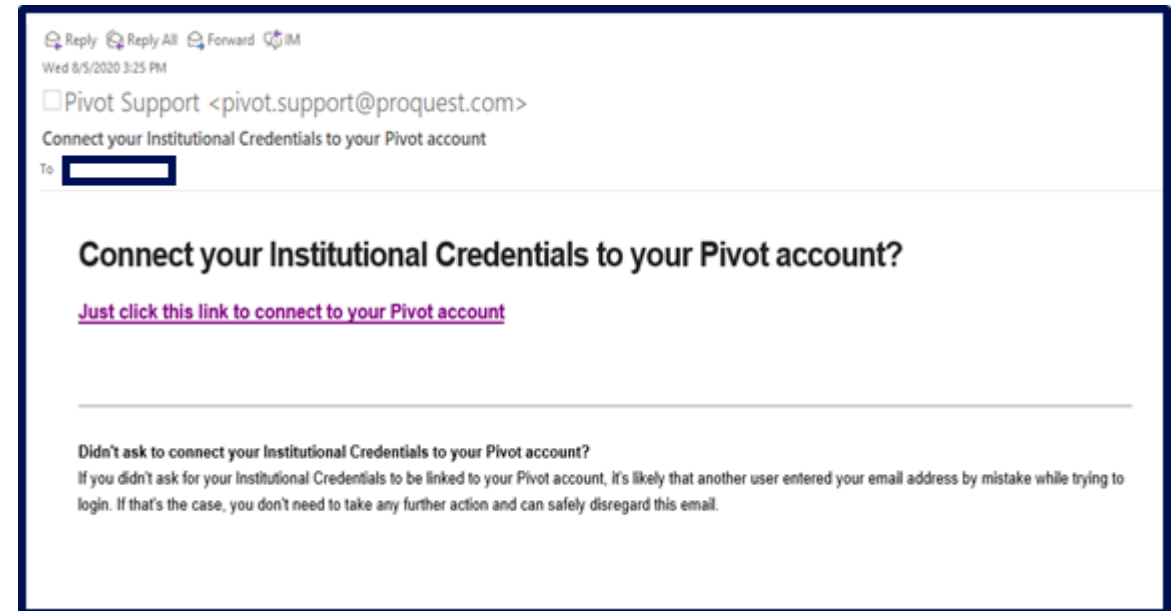
Navigating PIVOT: Existing Users

Existing Pivot Users

1. Sign in
2. Connect your institutional credentials to your existing account

Note: Anyone with an syr.edu email is eligible for a Pivot account.

If you leave SU for another institution with a subscription, your account can be affiliated with your new institution.



Navigating PIVOT: Claiming/Creating Your Profile

- If it is your first time logging in, select “Claim Profile” in the user menu
- Create your profile following the on-screen steps

Populating Profiles

- From Home Page, Select “My Profile”
- Click link on top right to edit
- Add in Keywords so that Pivot’s Advisor can suggest funding opps
- Add in your ORCID to automatically pull in your publications
- Or manually add in your publications, grants, and patents

Carlos A. Castañeda

Edit Profile

Assistant Professor, Department of Biology
College of Arts and Sciences, Syracuse University
2014

Overview

Publications (283)

Grants (3)

CV Page

http://cacastan.expressions.syr.edu/wp-content/uploads/2016/02/CAC_...

more »

Personal Website

<https://cacastan.expressions.syr.edu/about-the-pi/>


more »

Publication Page

<https://cacastan.expressions.syr.edu/publications/>

more »

ORCID

 <https://orcid.org/0000-0001-9634-0867>

Expertise

In recent years, we have studied the structure, dynamics, and function of ubiquilins, shuttle proteins that are involved in proteasome degradation and autophagy.

In addition, we are interested in the effects of post-translational modifications such as ubiquitination and deimination/citrullination on proteins associated with neurological disorders.


Our lab studies protein quality control and protein homeostasis. In so doing, we are very interested in how ubiquitin and ubiquitin-related [more »](#)

Affiliations

Assistant Professor, Department of Biology, College of Arts and Sciences, Syracuse University
2014

Assistant Professor, Department of Chemistry, College of Arts and Sciences, Syracuse University
2014

Contact Details

 cacastan@syr.edu

Syracuse, NY
United States

Funding Matches:

38

funding opportunities

66

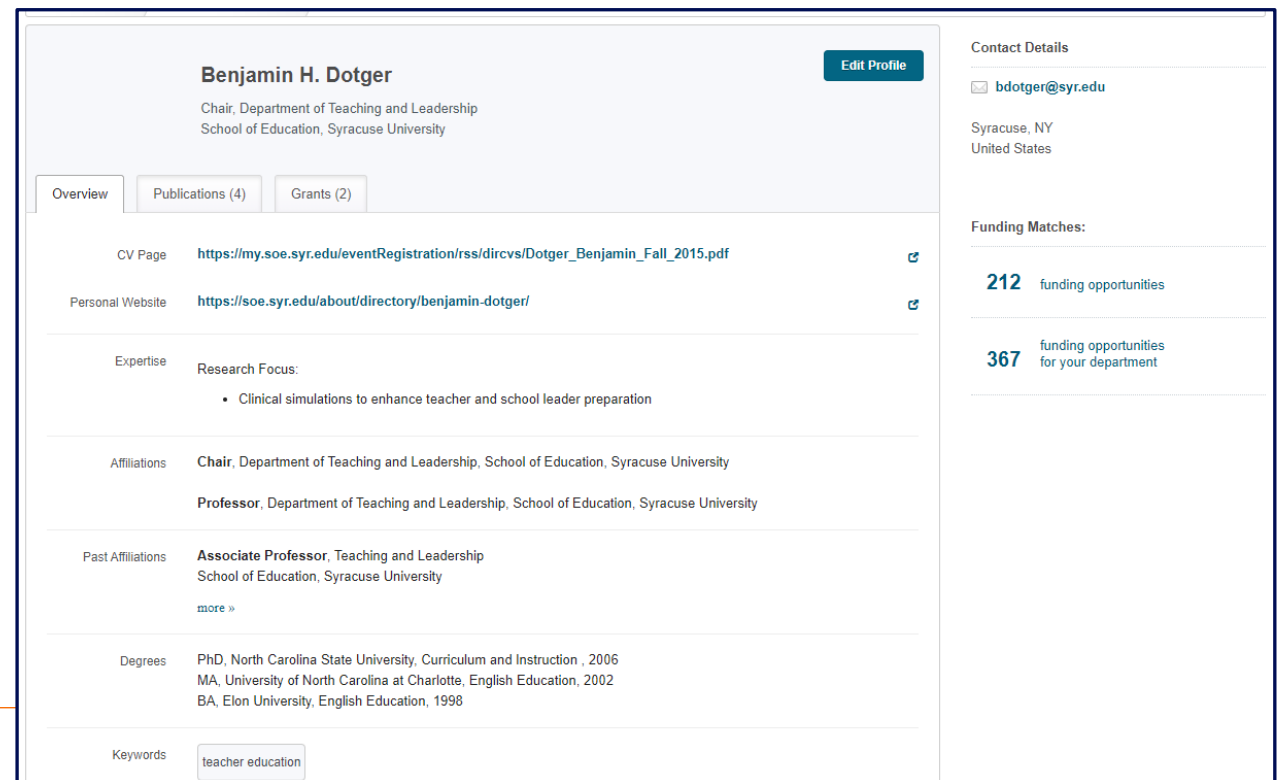
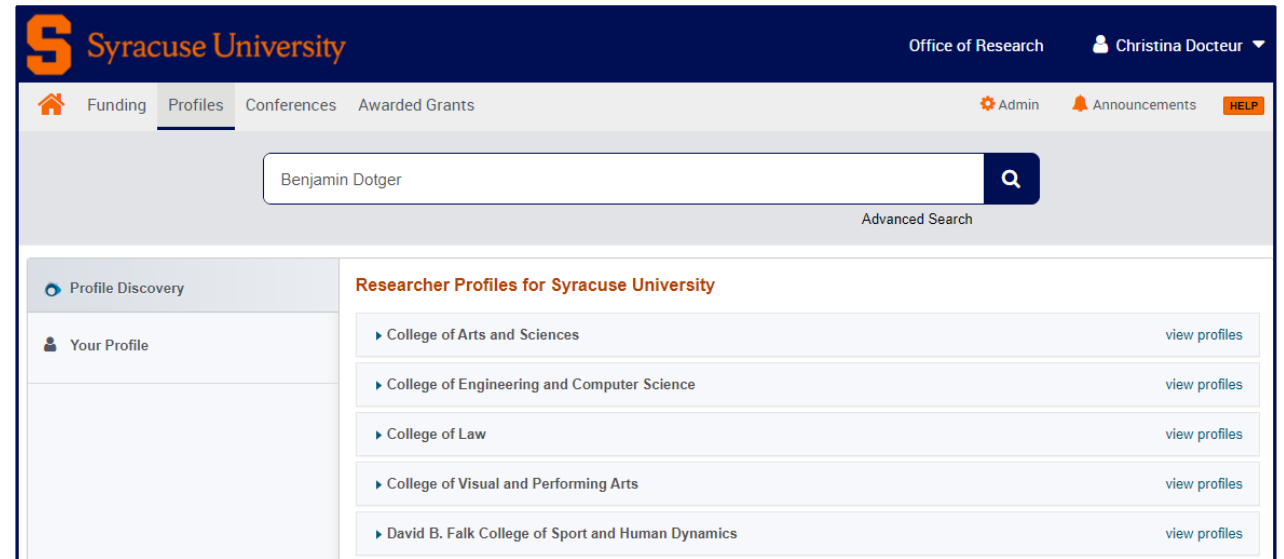
funding opportunities for your department

- Pivot will match funding opportunities based on your keywords and profile and send you weekly emails

Syracuse University

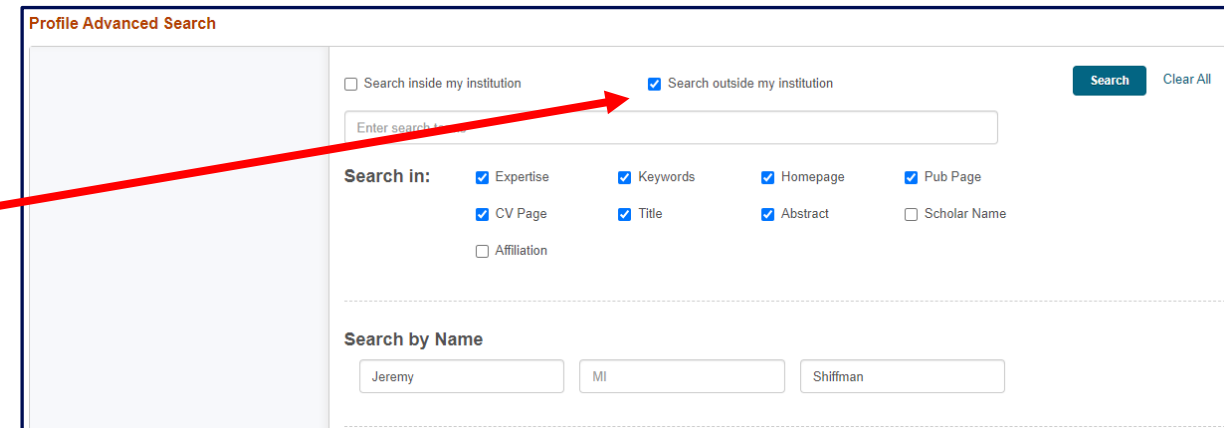
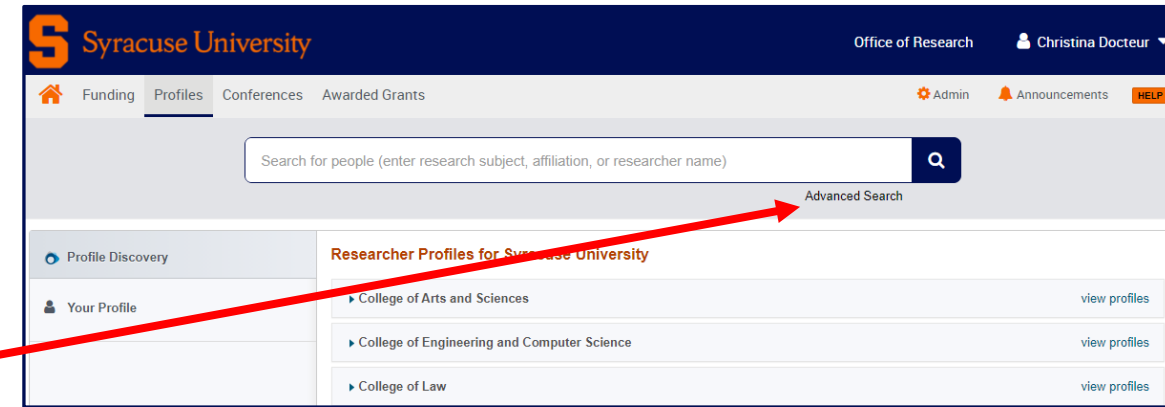
Utilizing Profiles (SU)

- Use profile pages to conduct a simple search for funding opportunities without keywords ... look up colleagues or aspirational peers.
- Search inside Syracuse University by entering a name in the search box on the main profile page (upper image)
- Select the persons name and check their profile for funding opportunities (lower image)



Utilizing Profiles (External)

- Select “Advanced Search” from profile page to look for profiles at other institutions.
- Select “Search outside my institution” then fill in “search by Name” fields.
- If the person has a position with an institution with a Pivot subscription, you can view their profile and funding opportunity matches.
- Use this to search for profiles of researchers you frequently cite – or to look up peers



Navigating PIVOT: Conducting a Funding Search

Syracuse University Office of Research Sarah Workman

Funding Profiles Conferences Awarded Grants Admin Announcements HELP

Search for Funding

Search Funding Opportunities [Advanced Search](#)

Welcome, Sarah

My Funding Opportunities

- Tracked Opps
- Saved Searches
- Advisor
- Curated Opps

My Profile & Groups

- My Profile
- Profile Proxies
- Groups
- Preferences

Tips & Resources

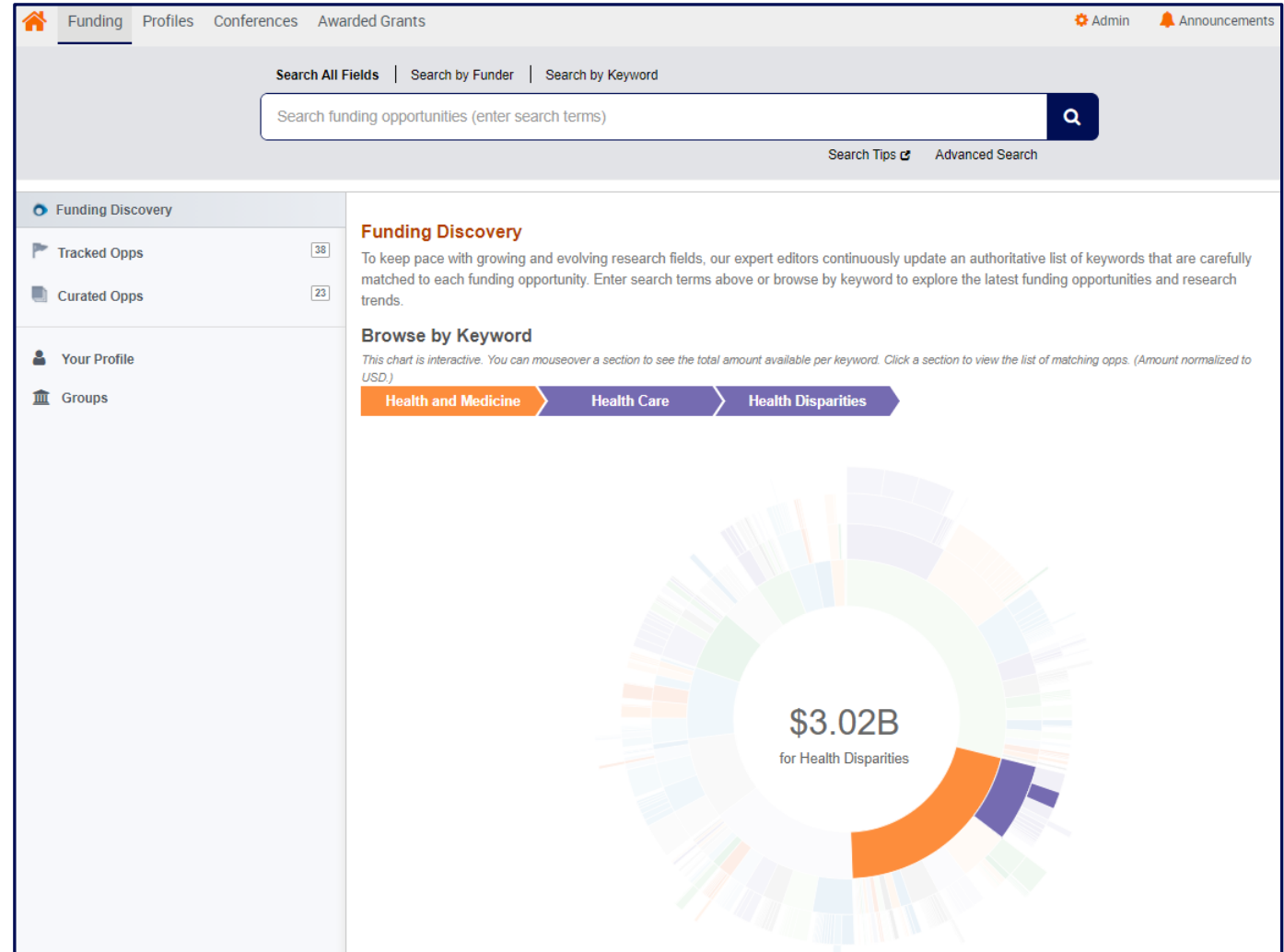
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Browsing by Keyword

- Utilize the interactive Pivot wheel chart on the main funding page to browse by field or subfield
- Browse to see what subfields are receiving the most funding
- Also shows how subcategories of funding are organized in Pivots keywords



Advanced Search

- Amount
- Deadlines
- Limited Submission
- Applicant/Institution Location (preset)
- Activity Location
- Citizenship*
- Funding Type*
- Keyword*
- Applicant Type*
- Funder Type
- Country of Funder
- Recently Added
- Exclude Opportunities matching

The screenshot shows the 'Funding Advanced Search' page on the Syracuse University website. The header includes the Syracuse University logo, 'Office of Research', and a user profile for 'Sarah Workman'. A navigation bar contains links for 'Funding', 'Profiles', 'Conferences', and 'Awarded Grants'. The main content area is titled 'Funding Advanced Search' and includes a note: 'Your query contains filters that are pre-set by your institution. You may uncheck them if you wish to remove the filters from your query.' with a 'View filters' link. The search criteria are organized into sections: 'Find Opportunities matching' with radio buttons for 'Match all of the fields' (selected) and 'Match any of the fields'; a section for 'Amount' with a dropdown for 'Please select', an input for 'Enter amount ...', and a 'Amount currency' dropdown; a 'Deadlines' section with radio buttons for 'Deadline within:' (7 days from today, 30 days, 90 days, 180 days, and 'Select from calendar' which is selected), two date pickers, and an 'Include:' section with checkboxes for 'Optional deadlines' (checked) and 'Continuous or undefined deadlines'; a 'Limited Submission' section with checkboxes for 'Limited Submission' and 'Other Internal Coordination Required'; and an 'Applicant/Institution Location' section with checkboxes for 'United States' and 'Canada'. Each section has a 'Clear' button. At the bottom, there is a 'Search' button and a 'Clear All' link. The URL at the bottom of the browser window is 'https://pivot.proquest.com/funding/search#collapse-host'.

Advanced Search “Musts”

▼ Keyword ⓘ

and ☒ Match any ☐ Match all

Health or browse

▼ Apply

and

- Education/Education or Instructional Programs/Allied Health Education
- Education/Education or Instructional Programs/Health and Safety Education
- Education/Education or Instructional Programs/Health and Safety Education/Dental Health Education
- Education/Elementary or Secondary Education/Precollegiate Education - Health
- Energy Sciences/Fossil Energy/Health or Safety Issues (Fossil Energy)
- /Health and Medicine
- Health and Medicine/Disease/Breast Health
- Health and Medicine/Education or Instruction (Health or Safety or Medical)
- Health and Medicine/Environmental & Occupational Health & Safety
- Health and Medicine/Environmental & Occupational Health & Safety/Environmental Health

▼ Funding Type

and

- ☐ Artistic Pursuit
- ☐ Clinical Trials
- ☐ Collaboration Opportunities & Networking
- ☐ Conferences, Events or Seminars
- ☐ Dissertation-Thesis Funding

▼ Applicant Type

and

- ☐ Women only
- ☐ Individuals: Early Career and Emerging in Field
- ☐ Individuals: Graduate Student or Pre-doc
- ☐ Individuals: Mid-Career to Established in Field
- ☐ Individuals: Undergraduate Student

▼ Citizenship

and

- ☐ United States
- ☐ Canada
- ☐ United Kingdom
- ☐ Australia
- ☐ European Union

Include: ☐ Unrestricted ☐ Unspecified

Navigating PIVOT: Save Your Search

Syracuse University Office of Research Sarah Workman

Funding Profiles Conferences Awarded Grants

Search Funding Results

Your Search: (music OR performance)
filtered by: ((citizenship:(United States OR Unrestricted) OR citizenship_child:(United States)) AND activity_location:(United States OR Unrestricted) AND (host_location:(United States... more -

Advanced Search **Save Search** [Print Results](#)

Set by your institution

Applicant/Institution Location
United States OR Unrestricted

Activity Location
United States OR Unrestricted

Citizenship
United States OR Unrestricted

Recently added

Time Period	Count
Last 30 days	129
Last 14 days	89
Last 7 days	27

Submission type

Submission Type	Count
Limited Submission	89
Other internal coordination required	1

Deadline Certainty

Deadline Certainty	Count
Confirmed	427
Anticipated	209

Funding types

Funding Type	Count
Research: Project Grants & Innovation	270
Institutional, Program or Curriculum Development	198
Prizes and Awards	104
Scholarships, Training or Bursaries	48
Fellowships or Post-doctoral Awards	41

Funder types

Funder Type	Count
US Federal Government	352
Private Foundation or Non-Profit	156
Professional Society or Association	101
Commercial or Private Sector	13
Academic Institution	11

Applicant types

Applicant Type	Count
Non-profit	359
For-profit	335

642 Results Sort [Calendar View](#)

Program	Deadline	Amount
<input type="checkbox"/> Performance Program Aaron Copland Fund for Music	30 Jun 2021 Application Anticipated	\$20,000 USD
<input type="checkbox"/> Grant Program The Kurt Weill Foundation for Music	01 Jun 2021 Application Anticipated	\$50,000 USD
<input type="checkbox"/> Music Commissions Award An Chomhairle Ealaíon An Roinn Ealaíon, Oidhreacht agus Gaeltachta - Department of Arts, Heritage and the Gaeltacht Government of Ireland	30 Apr 2021 Application Anticipated	€13,000 EUR
<input type="checkbox"/> Classical Commissioning Program Chamber Music America (CMA)	23 Apr 2021 Application Confirmed	\$21,000 USD
<input type="checkbox"/> ASCAP Plus Awards Program American Society of Composers, Authors, and Publishers (ASCAP)	01 Jul 2021 Application Anticipated	see record
<input type="checkbox"/> Lifetime Achievement Award Society for American Music (SAM)	Continuous Nomination Confirmed	see record
<input type="checkbox"/> Grant Program Amphion Foundation	15 Sep 2021 Application Confirmed	\$7,500 USD
<input type="checkbox"/> Ronald Barnes Memorial Scholarship The Guild of Carillonneurs in North America	01 Mar 2022 Application Anticipated	\$12,606 USD
<input type="checkbox"/> peermusic Latin Scholarship BMI Foundation, Inc. Broadcast Music, Inc. (BMI)	22 Jan 2022 Application Anticipated	\$5,000 USD
<input type="checkbox"/> African Music Section (AFMS) Kwabena Nketia Book Prize Society for Ethnomusicology (SEM)	01 Jun 2022 Submission/Entry Anticipated	\$200 USD

<https://pivot.proquest.com/dashboard>

1. Click "Save search" to save your search.
2. Choose a name for your search.
3. Check box if you would like to receive a weekly email containing new or updated opps from this query.

Save your search ✕

Choose a name for your search:

☒ Would you like to receive a weekly email containing new or updated opps from this query?

Cancel Save

Example Funding Opps data table (don't recreate the wheel each time!)

Funder	Link	Program	Eligibility	Amount	Progress	Deadline	Submitted	Notes
Alfred P. Sloan Foundation	https://sloan.org/	Public Understanding - New Media	501 (c)(3) Organizations	\$20,000 - \$1,350,000		Rolling		
The Knight Foundation	https://knightfoundation.org/articles/a-call-for-ideas-immersive-technology-in-the-arts	Immersive Technology in the Arts	Artist + University/Arts Institution	\$100,000 - \$150,000	Round 1 - Submitted	8/12/2019	Yes	
National Geographic Society	https://www.nationalgeographic.org/funding-opportunities/grants/what-we-fund/	Storytelling Grant	501 (c)(3) Organizations	\$10,000 - \$30,000	Informational interviews with previous recipients	10/9/2019		
NSF	https://www.nsf.gov/funding/pgm_summ.jsp?pims_id=504790&org=NSF&sel_org=NSF&from=fund	Partnerships for Innovation (PFI)	Research institutions	Technology Translation: \$250,000 max; Research Partnerships: \$550,000 max		1/1/2020 OR 7/8/2020		
NOAA	https://coast.noaa.gov/funding/pdf/NOAA-NFA-NFAPO-2018-2005418-NOAA-BAA-posted-09.30.2017.pdf	Opps not falling under NOAA's discretionary funding programs	Higher Ed institutions			5/15/2020		Request sent to Mark Coleman to look into opportunities
NASA	https://nspires.nasaprs.com/external/solicitations/summary.do?sollid=%7B4445F02E-8F05-7BCD-237C-886D3E8B7965%7D&path=&method=init	Team II	Higher Ed institutions	\$500,000 - \$1,000,000		5/22/2020: NOIs Due (strongly encouraged); 8/13/2020: Prop due (dates based on 2019)		Need to confirm updated deadlines in 2020 via website
NEH	https://www.neh.gov/grants/public/digital-projects-the-public	Digital Projects for the Public	\$10,000 and \$30,000	Discovery: 30K; Prototyping: 100; Production: 300K		6/19/2020		
HTC Vive for Impact	https://vrforimpact.com/							

The screenshot shows the Syracuse University PIVOT system interface. At the top, the Syracuse University logo is on the left, and 'Office of Research' and 'Sarah Workman' are on the right. Below this is a navigation bar with links for 'Funding', 'Profiles', 'Conferences', and 'Awarded Grants'. On the right of this bar are links for 'Admin', 'Announcements', and a 'HELP' button. The main header features a large banner image of a university campus with the text 'Search for Funding' and a search bar containing 'Search Funding Opportunities'. Below the banner, the user is greeted with 'Welcome, Sarah'. The interface is divided into two main columns. The left column contains a 'My Funding Opportunities' section with a folder icon and links for 'Tracked Opps', 'Saved Searches', 'Advisor', and 'Curated Opps'. The right column contains a 'My Profile & Groups' section with a group icon and links for 'My Profile', 'Profile Proxies', 'Groups', and 'Preferences'. A 'Tips & Resources' section on the far right provides contact information for the Help Desk and lists several helpful resources: 'How to' documentation, tips for searching, and a YouTube channel for video guides.

Syracuse University

Office of Research Sarah Workman

Funding Profiles Conferences Awarded Grants Admin Announcements HELP

Search for Funding

Search Funding Opportunities

Advanced Search

Welcome, Sarah

My Funding Opportunities

- Tracked Opps
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My Profile & Groups

- My Profile
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Tips & Resources

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Follow Along PIVOT Demo

With Lenny Grant, Assistant Professor, Writing Studies, Rhetoric & Composition

Follow Along PIVOT Demo

- Research summary, in keywords:
 - humanities, health humanities, medical humanities, public or engaged humanities, rhetoric, literacy, trauma, communication, community, engaged humanities, participatory action research, and case studies
- Search 1: I seek funding to *do the thing*
- Search 2: I seek funding to *write the book*



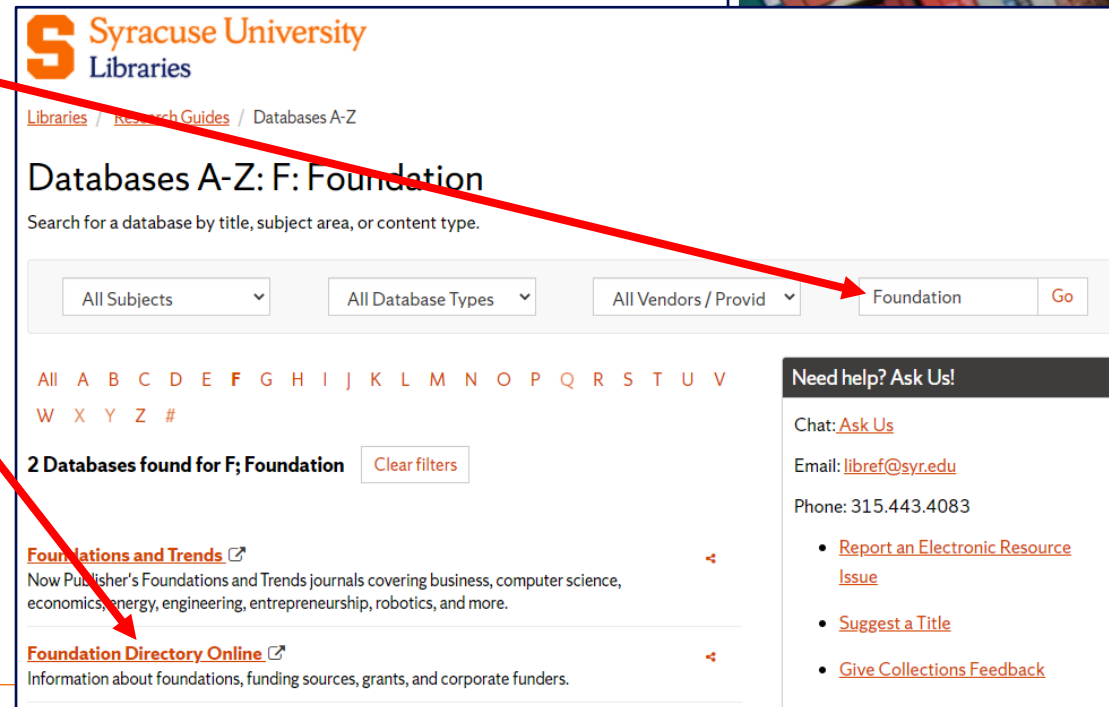
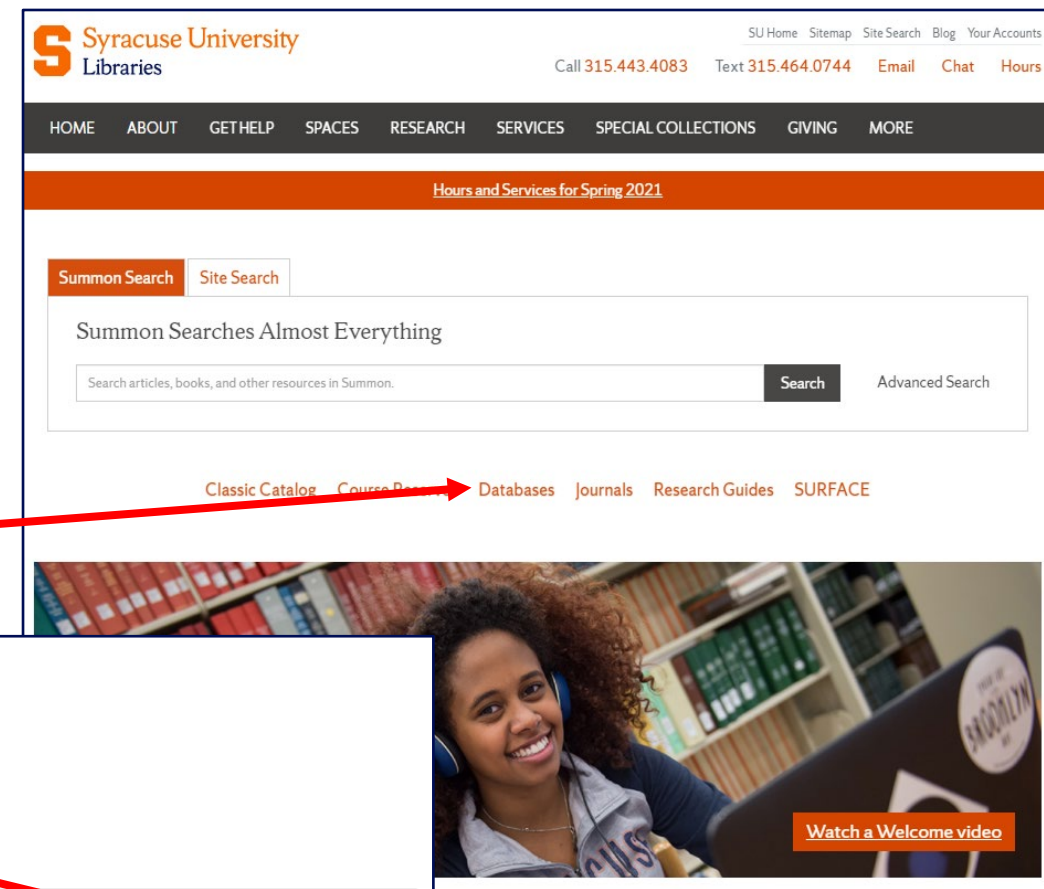
Additional Resources

Subscription Databases @SU

Foundation Directory Online (FDO)

<https://library.syr.edu>

1. Select databases
2. Enter "Foundation"
3. Select FDO



Subscription Databases @SU (cont.)

FDO - THE place for information on Foundation giving:

Who gave what for what?

(Lists of grants by year)

What are their interests?

(Detailed funder profiles)

Where are they giving & to whom?

(Maps & tables of grant types)

Use Help Videos to maneuver!

Use Advanced Search to narrow search

The screenshot displays the Foundation Directory Online (FDO) Professional website. At the top, the logo for 'FOUNDATION DIRECTORY ONLINE Professional' is visible, along with navigation links for 'FIND FUNDING', 'PATHWAYS', and 'RESOURCES'. A user is logged in as 'HI SYRACUSE UNIVERSITY...'. The main banner features the text 'Win more grants and make a bigger difference. Find the right funders now.' Below this is a search bar with the prompt 'Describe what you are trying to fund:' and a 'SEARCH' button. Examples of search terms are provided: 'Ballet school in New York City; Animal shelter in Portland, ME; Food pantry in Dallas'. There are also checkboxes for 'Include U.S. Federal Funders' and links for 'Advanced Search & Filters', 'Search by Organization', and 'Search by Person'. A section titled 'Looking for FDO hints and tips?' offers help videos. The 'Advanced Search & Filters' section is expanded, showing various filters: 'Subject Area' (What needs funding, Ex: Biodiversity, Education), 'Geographic Focus' (Where funding will be used), 'Population Served' (Who will be affected, Ex: At-risk youth, Veterans), 'Organization Name' (Name of specific grantmaker or recipient), 'Location' (Location of grantmaker or recipient), 'Who's Who' (Someone serving in organization), 'Support Strategy' (Type of program support given/received), 'Transaction Type' (Type of monetary support given/received), 'Organization Type' (Type of grantmaker or recipient), 'Grant Amount' (Range from \$0 to \$10,000,000,000), 'Year(s)' (Range from 2003 to 2019), 'Keyword' (Search for a specific term across), and 'EIN / BRIDGE Number' (ID Number of Organization). A 'SEARCH' button is at the bottom right of the advanced search section.

Questions?

Thank You

Christina Leigh Docteur
Director of Proposal Support Services
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Chetna Chianese
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